



Coordinator-Gas Acquisitions

Enerfin Resources Company is seeking a dynamic and “hands-on” professional to coordinate the gas acquisitions activities for the company’s midstream business in South Texas and Louisiana, including the implementation of gas acquisition plans and strategies to meet company growth and profitability objectives. Will be responsible for the identification, solicitation, negotiation and consummation of contractual arrangements to acquire natural gas and/or provide gas midstream field services. The successful candidate will bring a blend of strong interpersonal skills with the ability to independently evaluate and present natural gas midstream business projects & opportunities in a dynamic and fast paced environment. This position reports to the Manager-Business Development & Gas Acquisitions in our Houston Corporate office

Enerfin Resources Company and its affiliated operating entities own and operate natural gas pipelines, compression, processing plants, treating facilities and oil & gas production. The Company is privately held entering its twenty-first year of business and currently has operating locations in Texas, Oklahoma, Louisiana, California, and Oregon.

Duties/Responsibilities:

- Coordinate gas acquisition activities of the company’s South Texas & Louisiana midstream business.
- Implement gas acquisition plans and strategies to meet company growth and profitability objectives.
- Monitor area natural gas development projects & opportunities, solicit producer-customers and consummate contractual arrangements to acquire gas and/or provide gas midstream field services.
- Identify emerging oil and gas development trends and recommend/implement plans and strategies to position the company to be the most responsive and competitive low cost service provider.
- Work closely with the company’s Operations, Contract Management and Accounting staffs to ensure high quality services are provided to producer-customers.
- Evaluate, recommend and execute plans & strategies with respect to potential expansions and/or optimization of existing or newly acquired midstream businesses.

Qualifications:

- Bachelors Degree in Business Admin. or similar degree, preferred.
- Comprehensive knowledge of natural gas midstream (gathering, treating, processing, marketing) business.
- Proven communication, presentation and negotiation skills.
- Ability to structure, present & sell proposals, which sometimes requires unique & creative solutions.
- Minimum of 5 years experience in gas acquisitions or supply activities.
- Demonstrated expertise and successful performance in gas acquisitions and business development.
- Strong analytical capabilities including evaluating/communicating competitive midstream economics.
- Ability to pursue multiple business opportunities/projects independently and simultaneously.
- Willing to travel - domestic (20%-30%).
- Proficient in Word, Excel, PowerPoint.

Salary commensurate with level of experience; benefits include medical, dental, vision, LTD, life, HSA, FSA and 401(k) Profit Sharing Plan; vacation and sick leave.